Issue Date: 10/5/2005

| | Pricing Configuration #1 | | Pricing Configuration #2 | | Pricing Configuration #3 | |
|--|--------------------------|------------------------|--------------------------|--------------|--------------------------|--------------|
| Equipment Description | Option Order # | Option Price | Option Order # | Option Price | Option Order # | Option Price |
| Base Vehicle Minimum Specifications | | | | | | |
| 1 Wheelbase: Minimum 167 inches. | 172 | \$0.00 | | | | \$0.00 |
| 2 Engine: V-8, 5.4 - 6.0 liter. | 995 | \$0.00 | | | | \$0.00 |
| 3 Charging system minimums: 95 amp. alternator, 540 CCA battery. | STD | \$0.00 | | | | \$0.00 |
| 4 Air conditioning w/all required options. | STD | \$0.00 | | | | \$0.00 |
| 5 Engine block heater. | 41H | \$0.00 | | | | \$0.00 |
| 6 Tilt steering column, Automatic speed control. | STD | \$0.00 | | | | \$0.00 |
| 7 Power 4-wheel anti-lock brakes. | STD | \$0.00 | | | | \$0.00 |
| 8 Power steering. | STD | \$0.00 | | | | \$0.00 |
| 9 Wipers, intermittent. | STD | \$0.00 | | | | \$0.00 |
| 0 Cigar lighter. | STD | \$0.00 | | | | \$0.00 |
| 1 Remote keyless entry. | 60F | \$0.00 | | | | \$0.00 |
| 2 Window, rear sliding. | 433 | \$0.00 | | | | \$0.00 |
| 3 Mirrors: exterior swing away, interior day/night. | STD | \$0.00 | | | | \$0.00 |
| 4 Radio, AM-FM CD w/internal clock. | STD | \$0.00 | | | | \$0.00 |
| 5 Interior trim package w/insulating headliner and door panels, dome | 166 3E | \$0.00 | | | | \$0.00 |
| lamp. Full rubber floor covering. Front split bench seat, rear bench | 52 | ψ0.00 | | | | ψ0.00 |
| seat, all w/cloth upholstery. | | | | | | |
| 6 Gauge package: oil pressure, coolant temperature, voltmeter. | STD | \$0.00 | | | | \$0.00 |
| | STD | | | - | | |
| 7 Tires: All-season radial. Spare mounted under box. | | \$0.00 | | | | \$0.00 |
| 8 Fuel tank(s), highest capacity available. | STD | \$0.00 | | | | \$0.00 |
| 9 Rear axle, anti-spin differential. | X3L | \$0.00 | | | | \$0.00 |
| 0 Trailer tow package: Class IV receiver hitch, 2-inch shaft. 7-wire | 86T | \$0.00 | | | | \$0.00 |
| trailer wiring receptacle at hitch. | | | | | | |
| 1 Rear step bumper. | STD | \$0.00 | | | | \$0.00 |
| 2 Other options: If an option is not explicitly listed but requires an | 44T | \$0.00 | | | | \$0.00 |
| additional cost, please list this option on this line | | | | | | |
| 3 Required Options (Pricing required for a complete Bid) | | | | | | |
| 4 N/A | | \$0.00 | | | | \$0.00 |
| 5 Options which may be required | | | | | | |
| 6 N/A | | | | | | |
| 7 | 1 | | | | | |
| | 11 | FORD | | | | |
| Tomoro mano. | | | | | | |
| 9 Vehicle Model: | | F250 | | | | |
| 0 Vehicle Model Code: | | W20 | | | | |
| % discount off dealer price (Black Book Invoice) for | 11 | 0.00% | | | | |
| | ll l | 0.0078 | | | | |
| additional options not stated in specifications: | | | | | | |
| 2 American Made (Yes/No): | ll l | Yes | | | | |
| Exact Model Designation and Equipment Package: | 11 | 607A | | | | |
| Lxact model besignation and Equipment Fackage. | | 33771 | | | | |
| | | | | | | |
| EPA Highway (MPG): | | | | | | |
| 5 | 11 | | 1 | | 1 | |
| Base Price: | 11 | \$29,120.80 | | | | \$0.00 |
| | 1 | \$0.00 | | | | \$0.00 |
| The quality of the contract of | [] | | | | | |
| Fleet Incentive Discount: | ll l | \$0.00 | | | | \$0.00 |
| (Note: Discounts are subtracted from the cost and should | | | | | | |
| be entered as a negative value) | ll l | | | | | |
| | 11 | (\$7.400.00) | | | | \$0.00 |
| Government Discount: | ll l | (\$7,100.00) | | | | \$0.00 |
| (Note: Discounts are subtracted from the cost and should | ll l | | 1 | | 1 | |
| be entered as a negative value) | ll l | | | | | |
| Other Discounts: | 11 | (\$22.00) | | | | \$0.00 |
| Other Discounts. | ll l | (ψ22.00) | | | | \$0.00 |
| (Note: Discounts are subtracted from the cost and should | ll l | | | | | |
| be entered as a negative value) | ll l | | <u> </u> | | | |
| Final Price: | 11 | \$21,998.80 | | | | \$0.00 |
| i mai i nee. | I I | += 1,300.00 | <u> </u> | | | \$0.00 |